

FIG. 1

## GLOBAL A-SOURCE BID PROCESS

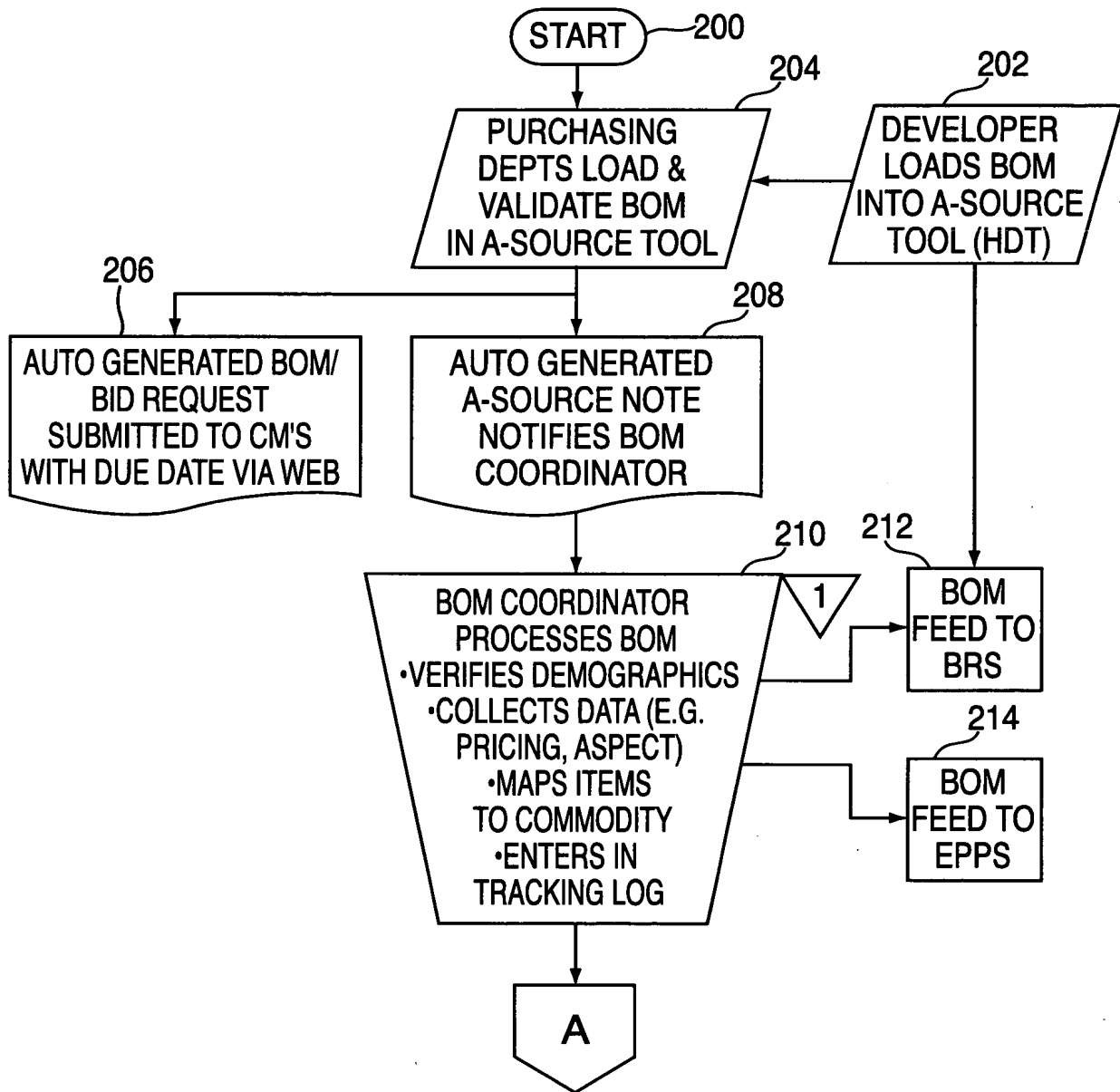


FIG. 2A



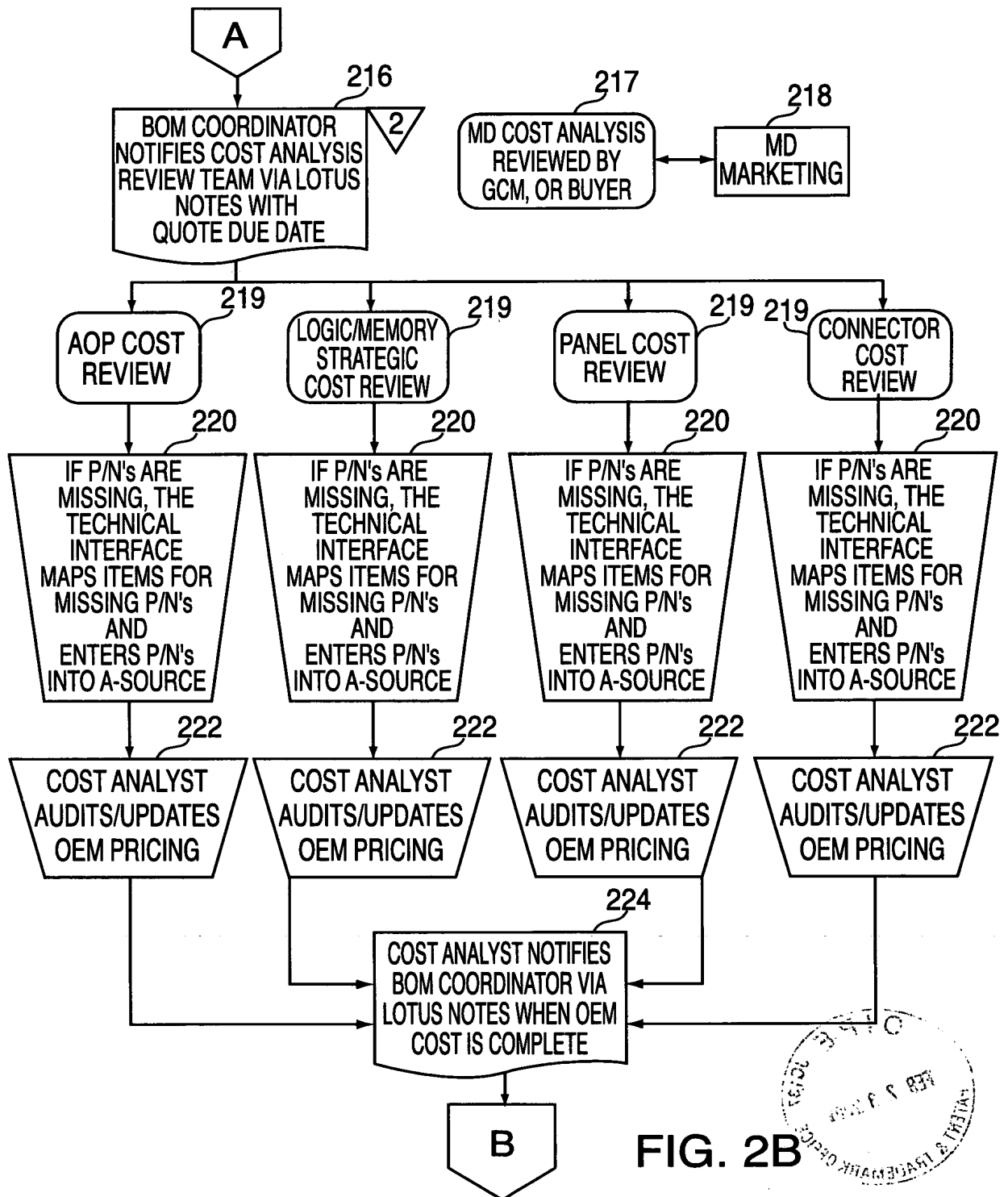


FIG. 2B

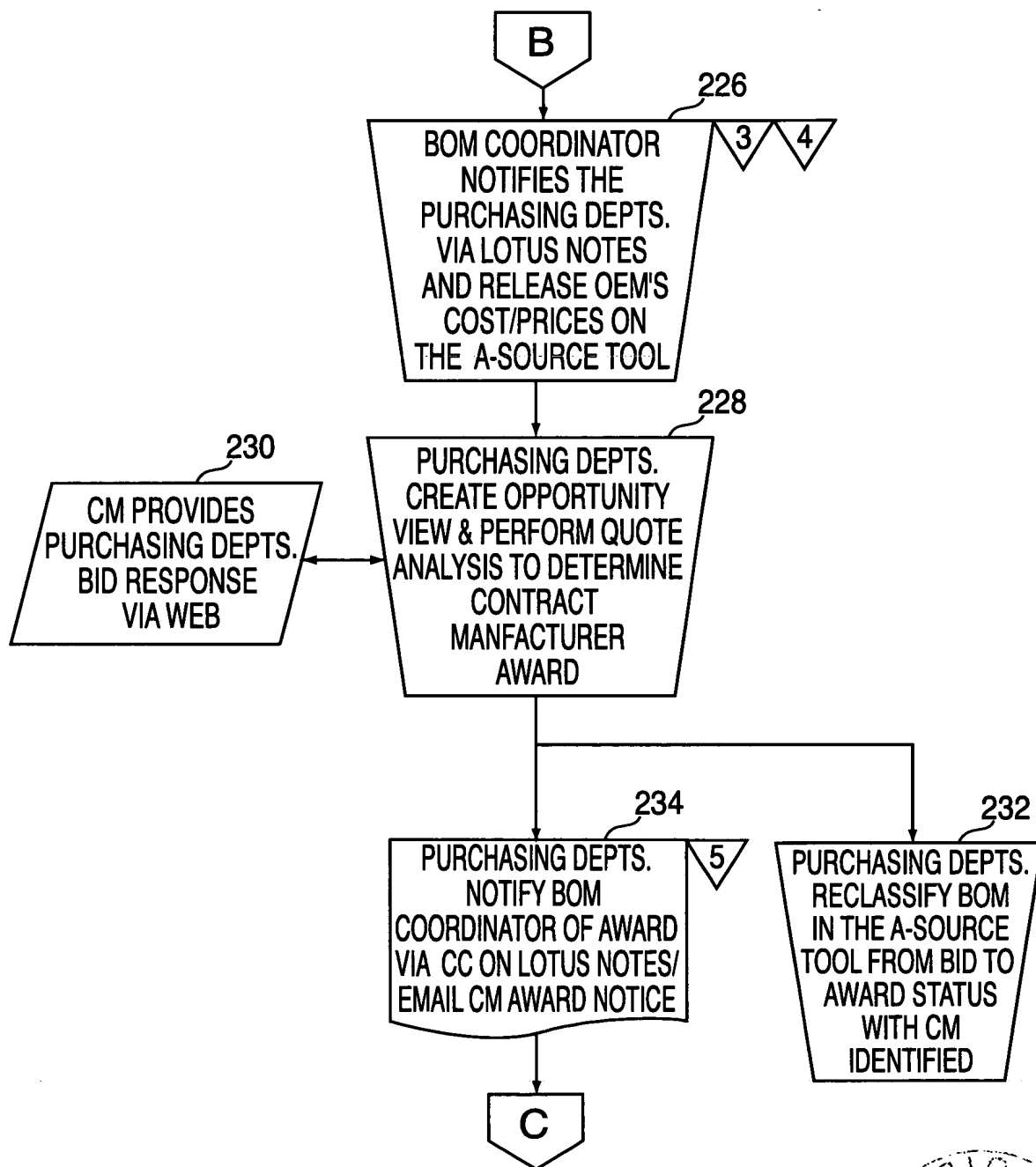


FIG. 2C



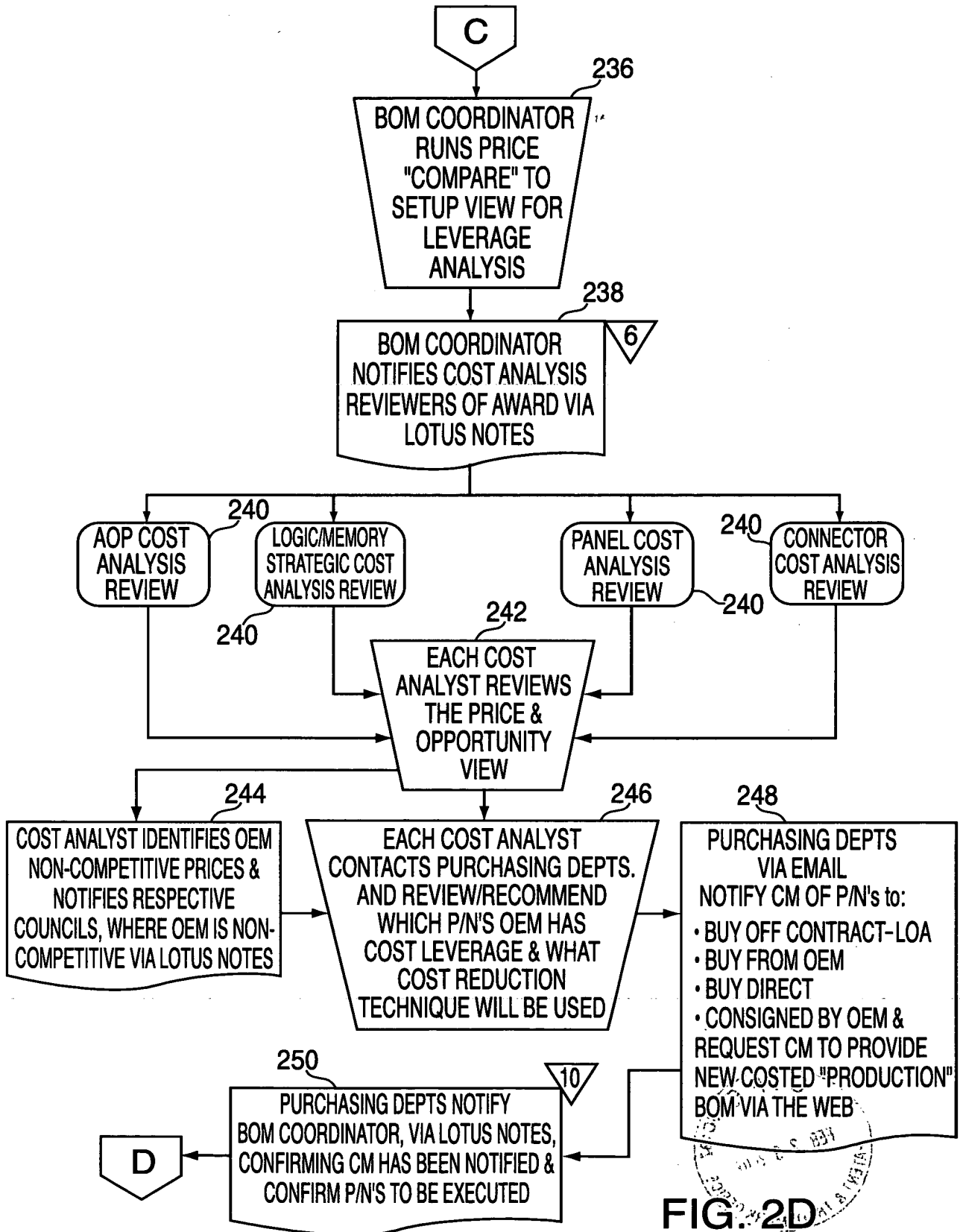


FIG. 2D

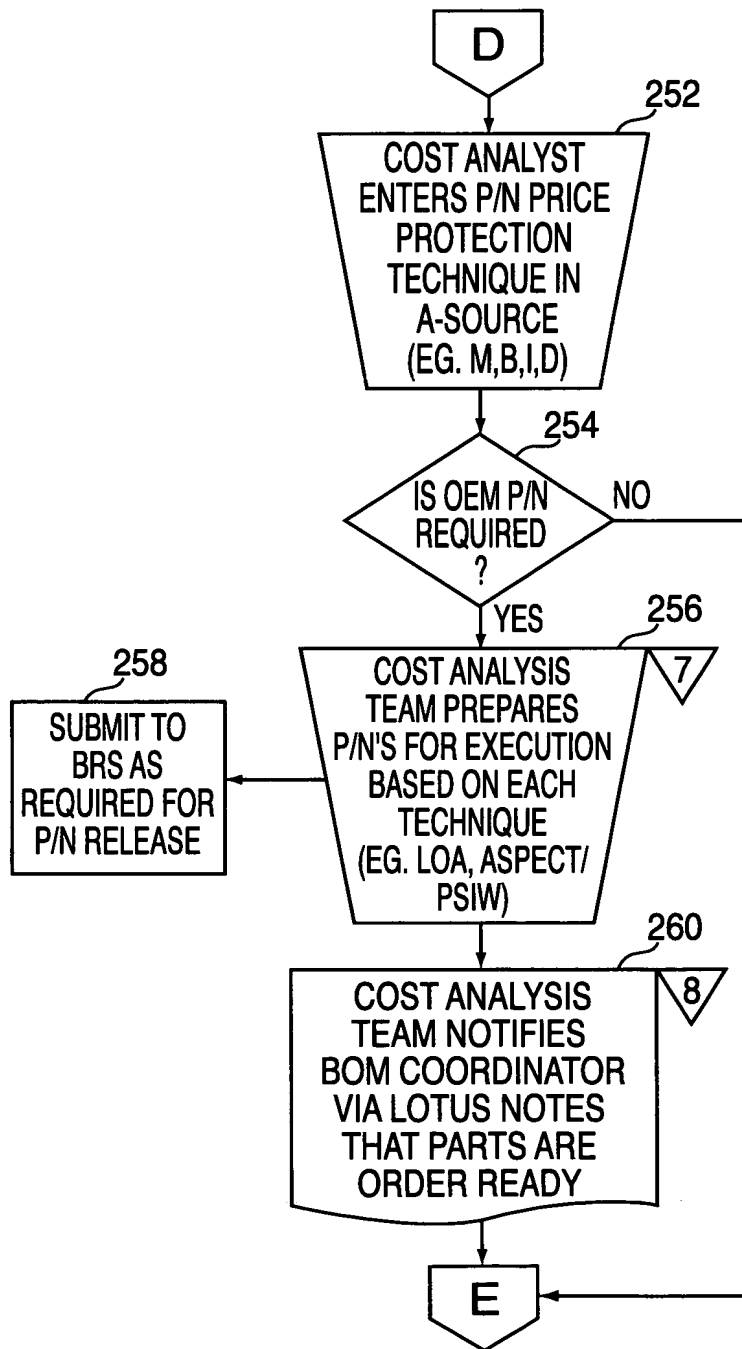


FIG. 2E



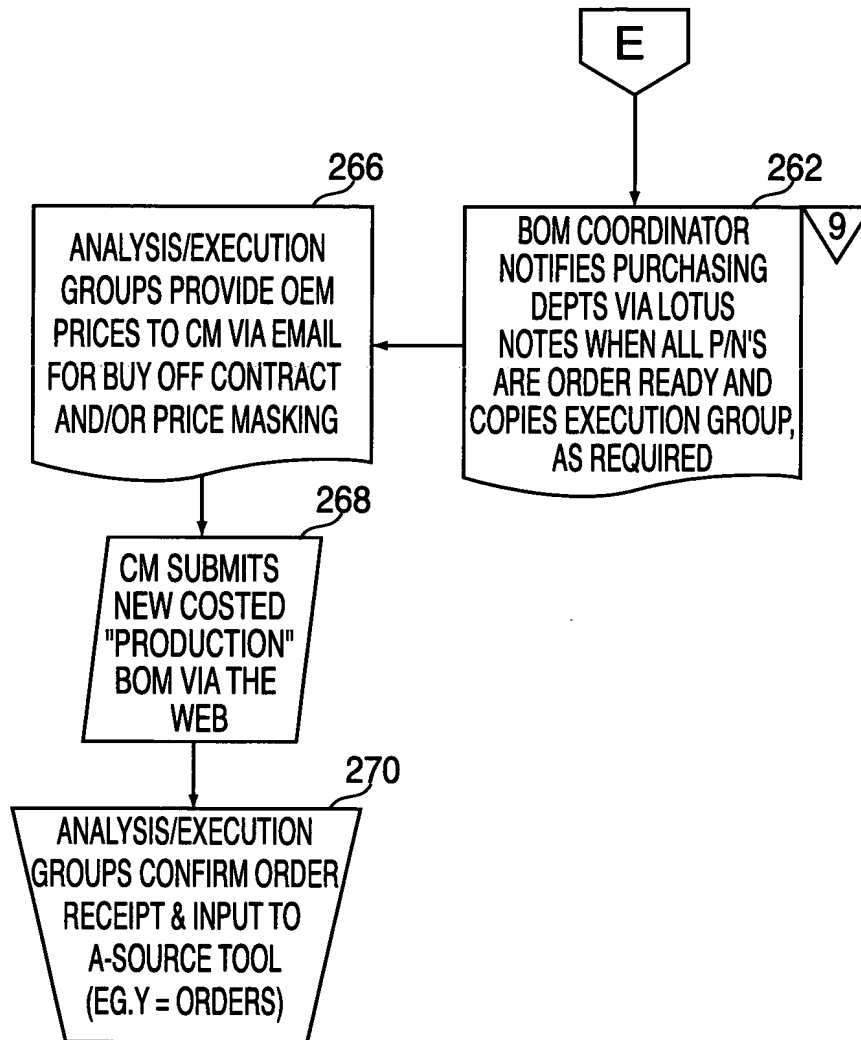


FIG. 2F



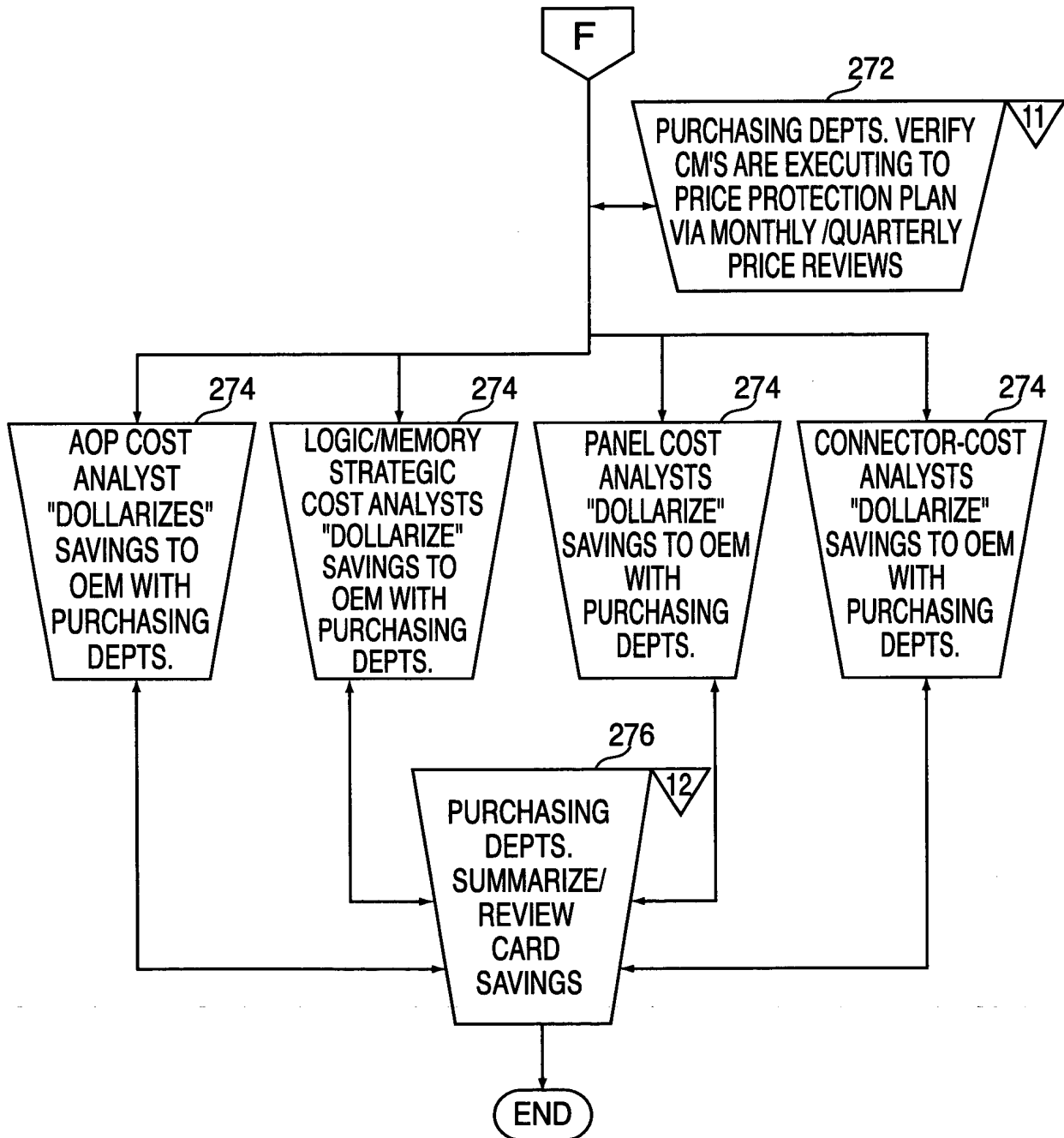


FIG. 2G



## GLOBAL A-SOURCE PRODUCTION BOM PROCESS

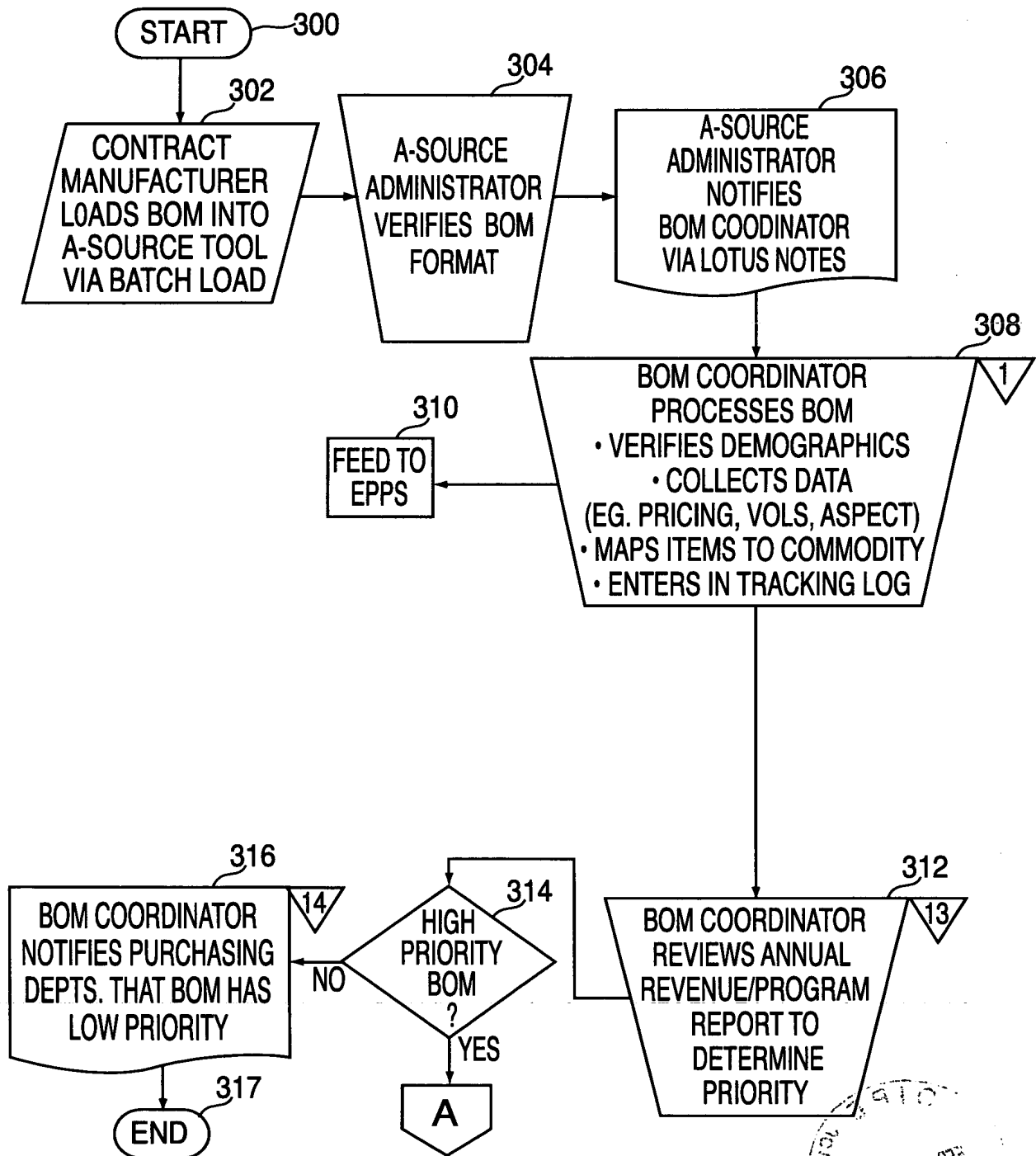
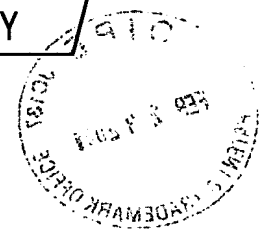


FIG. 3A



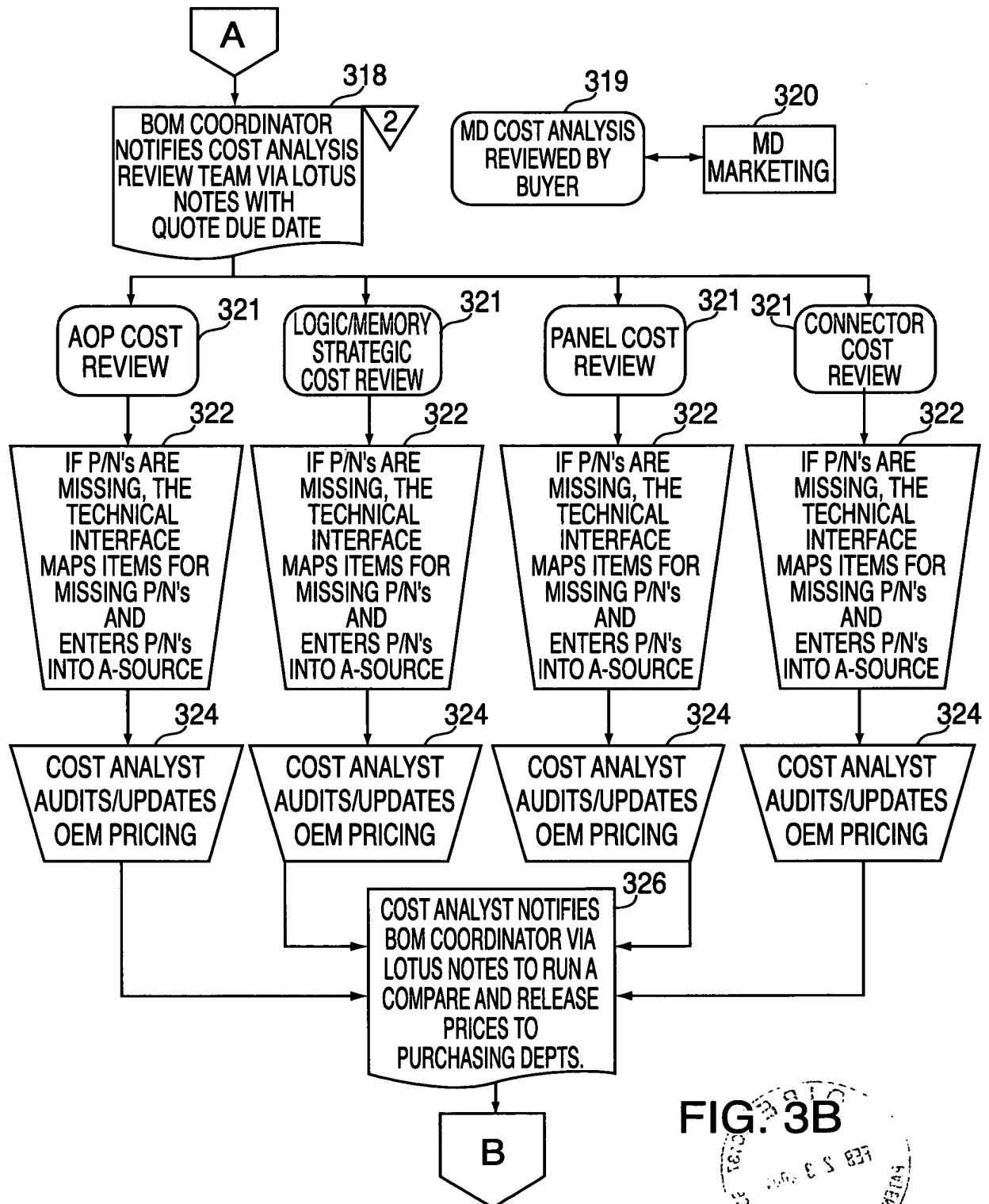


FIG. 3B

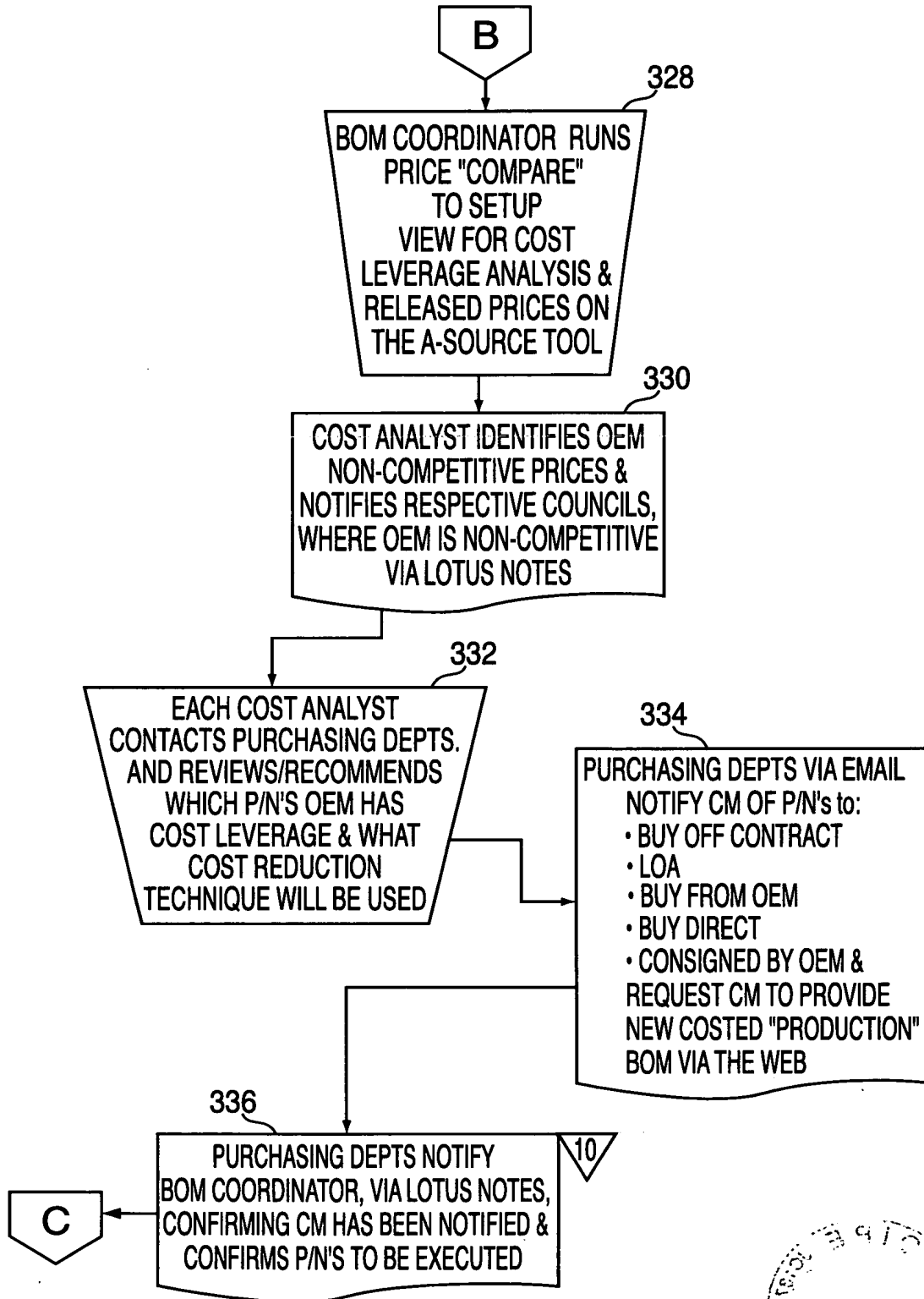


FIG. 3C



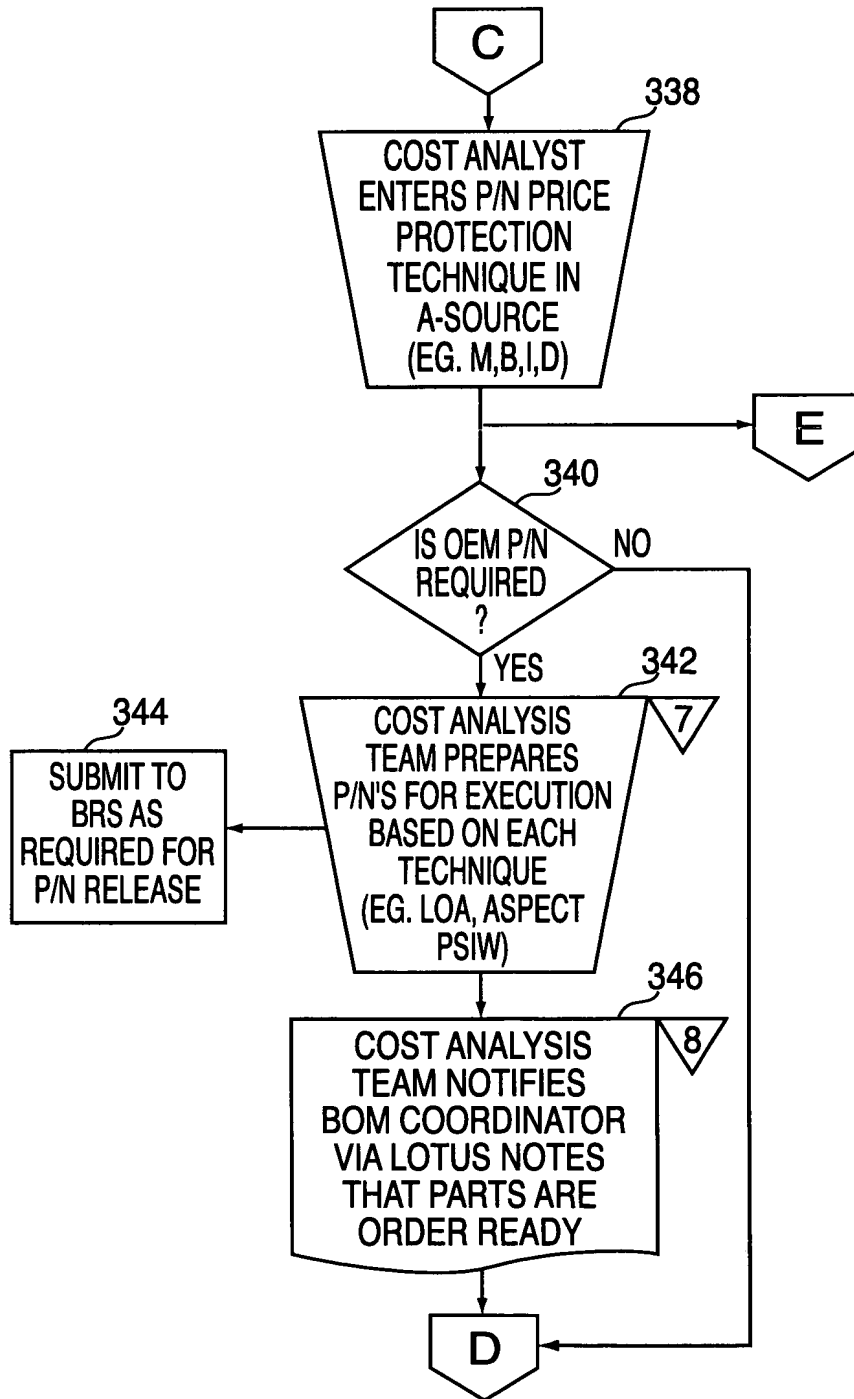


FIG. 3D



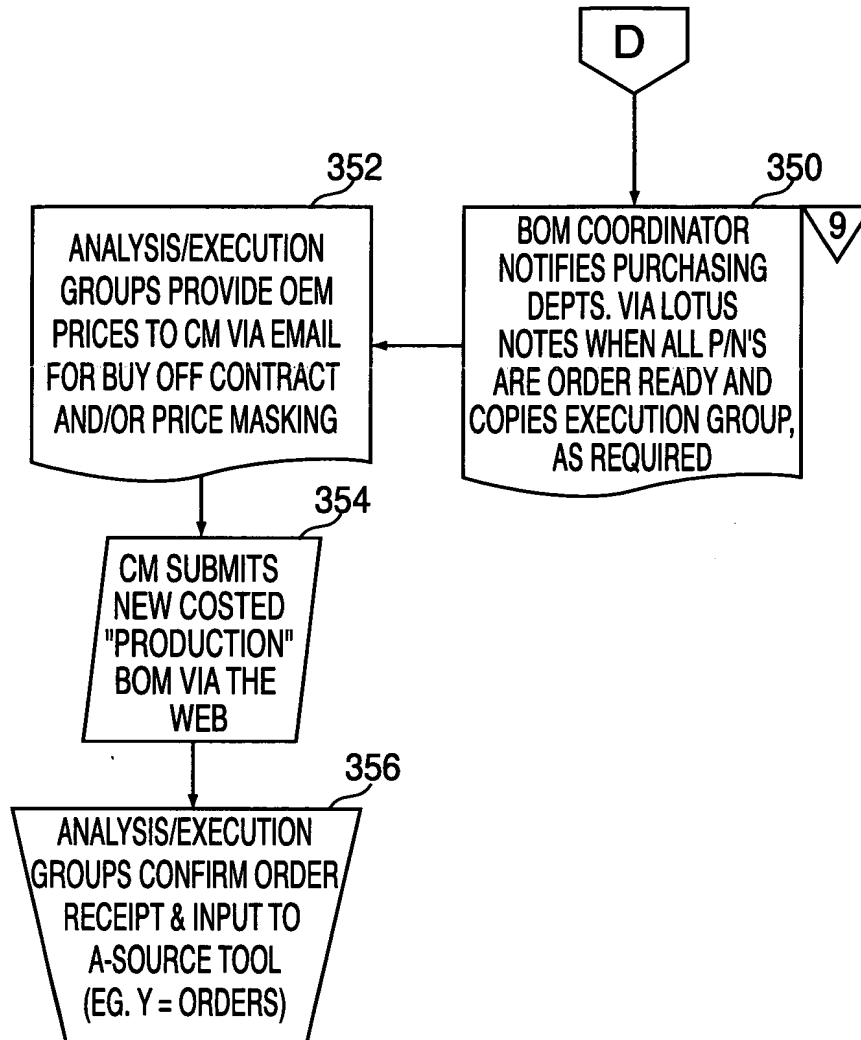


FIG. 3E



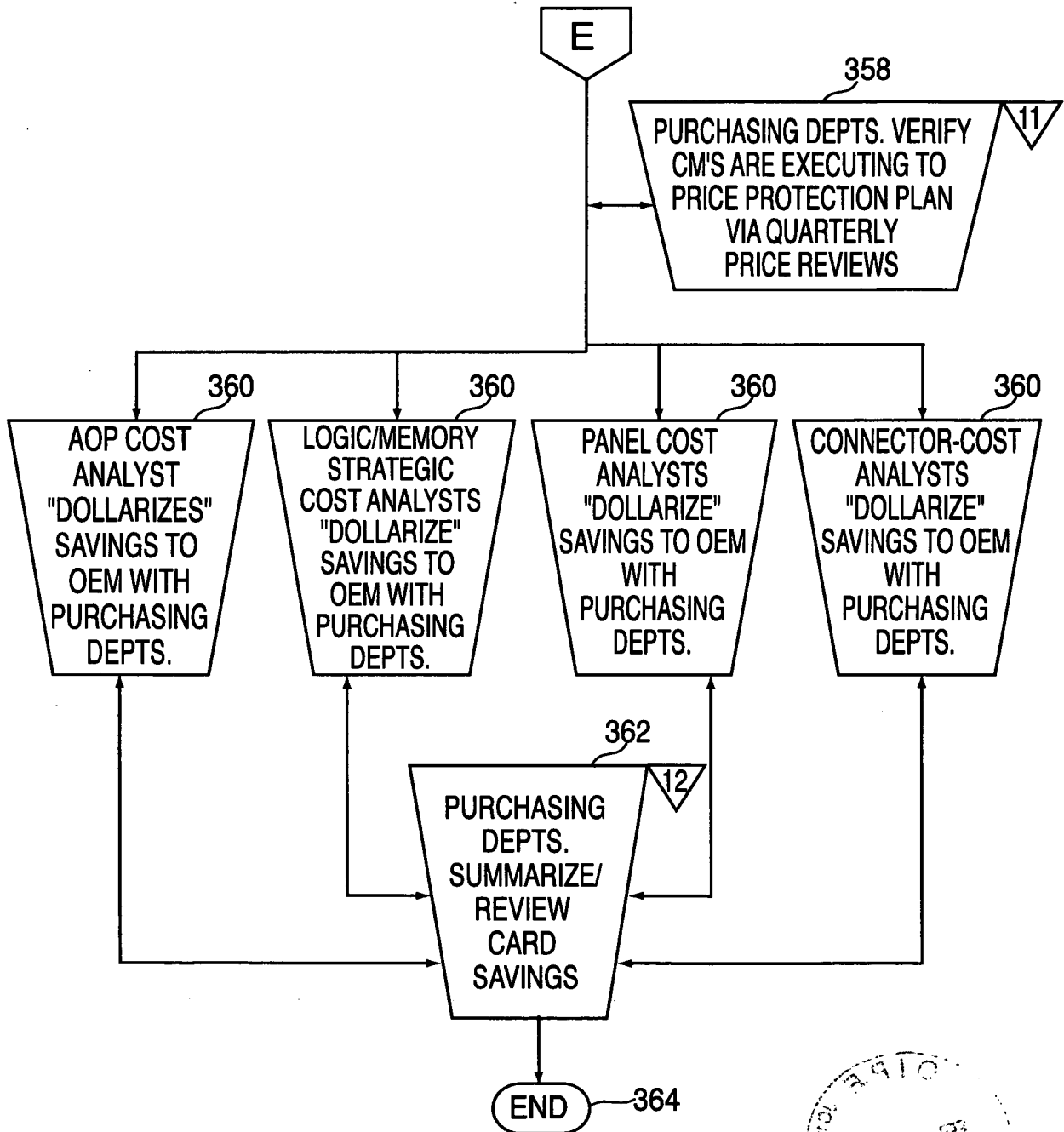


FIG. 3F



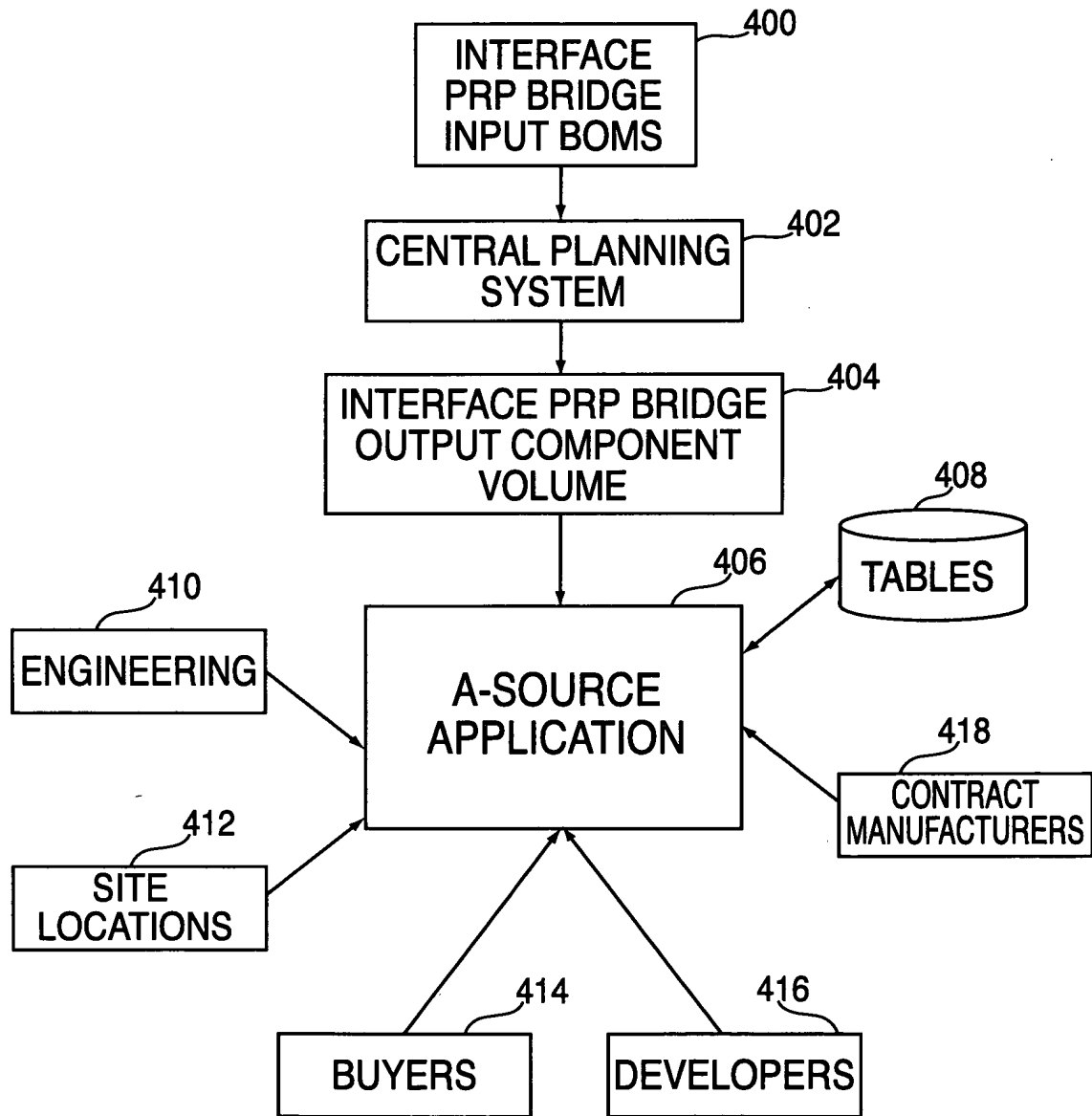


FIG. 4



16/19  
FIS9-2000-0229US1

500

OEM

Phone:  
Fax:

11/10/2000

Attention: Mr/s

Subject: Supplier Third Party Purchase Authorization

Dear Mr.

OEM requests written authorization for "Subcontractor" to purchase the OEM part numbers ("Products " or "Services") listed on the attached Schedule at the prevailing OEM contract price and pursuant to the existing \_\_\_\_\_ (enter relevant contract number) between you and OEM. Pursuant to this authorization, you will honor Work Authorizations (typically in the form of a purchase order) issued by Subcontractor for Products or Services, provided such Work Authorizations reference the OEM part number and are issued in the performance of contracted work for OEM.

This authorization does not create an agency relationship between us, and you will remain an independent contractor. In no event will OEM assume responsibility for transactions conducted between you and Subcontractor. OEM reserves the right to rescind this authorization in any part and at any time.

Please fill in detail below and return this authorization letter via e-mail within five business days of your receipt. Upon return receipt by OEM, we will send Subcontractor details regarding current pricing and estimated volumes for the Products or Services referenced on the attached Schedule.

If you have any questions, please contact \_\_\_\_\_ at phone ( \_\_ ) \_\_\_\_ - \_\_\_\_

Yours truly,



FIG. 5



## LETTER OF AUTHORIZATION FLOW

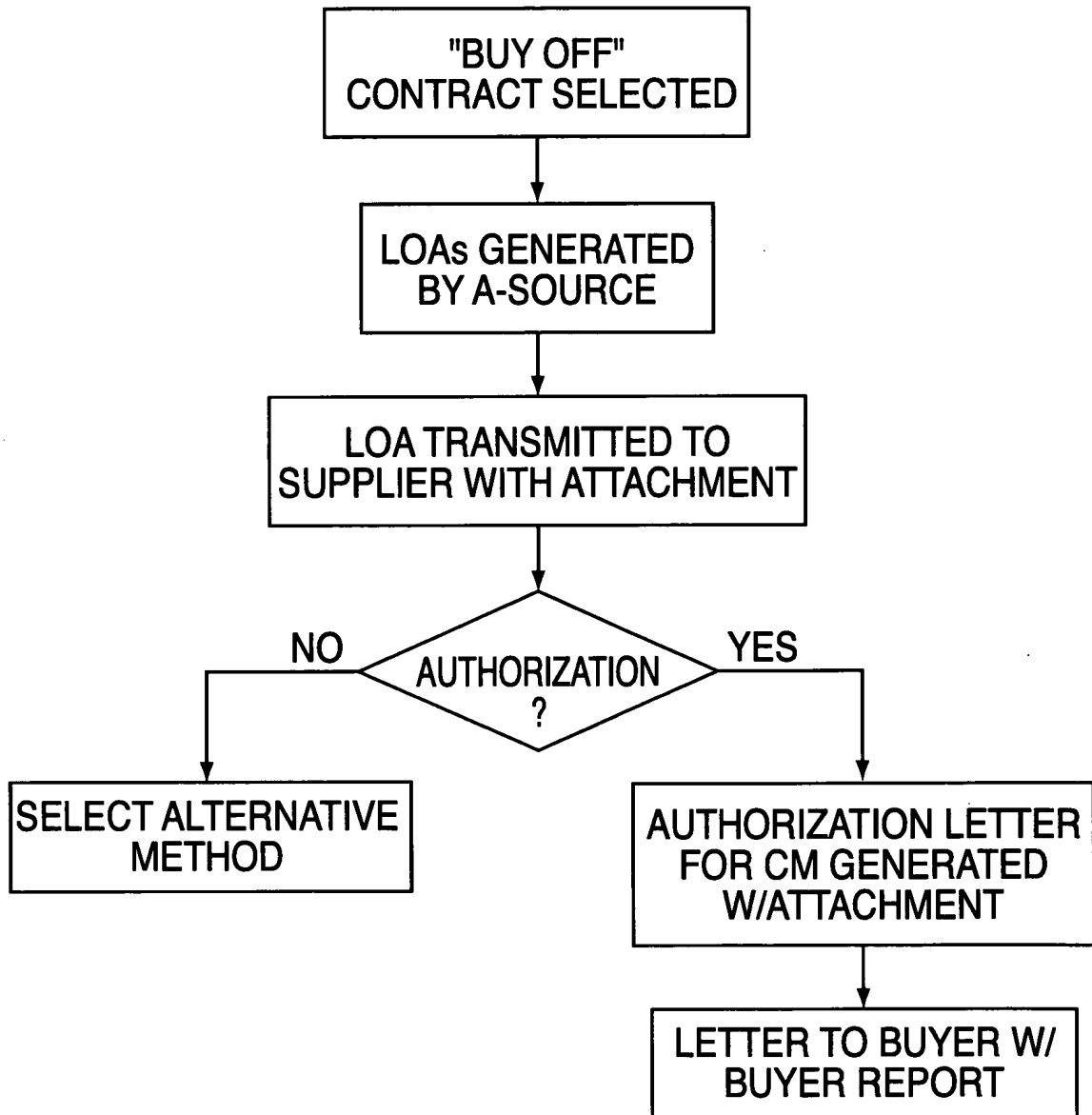


FIG. 6



18/19  
FIS9-2000-0229US1

OEM

Phone:  
Fax:

03/10/2000

Authorized Third Party:

Re: Third Party Purchase Authorization

Attention:

Dear,

Effective \_\_\_\_\_ (date), you are authorized to purchase from OEM's component suppliers (collectively the "Supplier") certain OEM part numbers ("Products" or "Services") at the prevailing OEM contact prices. The Products or Services current contract prices and the Supplier list will be supplied in the attachment below. OEM reserves the right to rescind this authorization in any part and at any time. You are retained and will remain an independent contract or and in no event will OEM assume responsibility for any transaction between you and Supplier.

Pricing information disclosed hereunder is confidential and you agree not to disclose the same for a period of two (2) years from the date of your last purchase of Products and Services. For reconciliation purposes, you authorize Supplier to release to OEM information regarding Work Authorizations (e.g. Purchase Orders) ("WAs") issued by you for Products or Services.

All WAs issued by you to Supplier for Products and Services must be ordered by the OEM part number, and by doing so, you agree that such Products and Services will be used solely in the performance of contracted work for the OEM Corporation.

If you have any questions, please contact \_\_\_\_\_ (name) enter name at  
\_\_\_\_\_ (phone number) enter phone number.

Yours truly,



FIG. 7

OEM Buyer Report

CARD	CARD	OEM	PART	CURR	SUB-CON	OEM	QTY/	PER
CM		PN	TYPE	SUPP	PRICE	PRICE	CARD	
SAVINGS VOL SAVINGS								

PRO286

U.S.I.	70G6163	CAPACITOR	ABC	ELEC	.0042	.0037	2	
9.999999999999999	749.9999999999999							
U.S.I.	10H6142	CAPACITOR	XYZ	ERI	.0355	.0239	1	.0116
750000	8700							
U.S.I.	6480401	TRANSISTOR		SEMICON	.016	.0135	4	.01
750000	7500							
U.S.I.	14J3882	FUSES	USA	CO	.175	.117	4	.232
750000	174000							
U.S.I.	05K2303	CAPACITOR	XYZ	ERI	.15	.07203	30	2.3391
750000	1754325							
U.S.I.	10H6122	CAPACITOR	ABC	ELEC	.0052	.0037	6	.009
750000	6750							

Total Savings per card = 2.6027 Est. Annual Program Savings = 1952025

FIG. 8